IDENTIFYING

What do you call...?
This is...
What we have here is...
The character involved is...

an instrument
a man
a person
a company
an object
a gizmo*
matter
stuff*

 WHOSE

1. hobby is to...
2. job is to...
3. major occupation is to...
4. role is to...
5. function is to...

 WHICH

6. likes...
7. makes money by...
8. is used for...
9. specializes in...

 WHO

10. WHICH is made of...

TEXT ORGANISATION

1. The passage text article is composed of
   falls is divided into three parts.

2. The first second part is about...
   deals with...
   is based on...

3. What the first second part deals with basically is that...
   the fact that...
   the idea that...

4. The issue problem raised in the first second part is...

ENUMERATING

1. Then, we have... / there is... / we find...
2. Now, we find... / we have...
3. Also, we can observe that...
4. Besides, it is true that...
5. Next, the document shows...
6. In addition, we see that...
7. Thus, we are led to think that...
8. In the same way, it is quite obvious that...
9. On the one hand, ... on the other hand, ...
10. Yet, / However, it should be said that ...
11. As a result, / Therefore, / So, we can presume that...